

Thousands of Homeowners Warmed by Good News

“I was so appreciative when I found out my heating fuel prices would no longer increase this year”, explained one of Kosco's customers. This was the common message repeatedly received by Barry Motzkin, Kosco’s Vice-President, since he instituted the fuel price cap. When we spoke with Motzkin, the price cap was already in effect for a couple of weeks. We asked what prompted the bold move and here is what we were told. “Kosco has a continued promise to earn customer loyalty. The benefit of the price cap was provided without fee or special agreements and our customers did not have to do anything, the instituted price cap automatically covered them. This was simply a sign of Kosco’s concern for their customers during these times of uncertainty. Although I cannot promise we can provide the same end-of-the-season benefit in the future, we are pleased that we were able to stop the steady fuel price increases for all existing and new customers.”

Kosco is the area’s leading heating and home comfort company with offices throughout the Mid-Hudson Valley. Providing over 20,000 homeowners with heating fuels that include propane, clean burning oil and kerosene. They are also recognized for providing 24/7 service with the area’s largest staff of trained technicians. “There is a benefit to our size”, explained Motzkin; “We are able to back our promises to provide “Peace of Mind and Comfort”. Our ability to cap all fuel prices during a time of record high oil costs and continued increases worldwide, clearly exemplifies a benefit our size allows us to provide our customers. Today, more than ever, Homeowners should put a greater emphasis on who is providing their heating fuel. If the oil market becomes further strained, companies may not have the resources to back their promises. “

Price Protection Plans will be available during the summer and Motzkin urges all homeowners to consider them as a means of controlling their heating expense. Unfortunately, all heating fuel costs have increased to record levels since last year. Homeowners need to be aware of these rises and take the time out to consider their total heating costs. Be sure to consider other heating expenses like “Service Plans”. After reviewing most plans available in the Hudson Valley we found Kosco’s No Surprises Plan to be the best value at \$204 per year it is easy to understand and covers parts and labor. We uncovered some plans providing less coverage that cost over \$100.00 more.

“When a home homeowner packages our Price Protection Plan with our No Surprises Service Plan they will enjoy the comfort of knowing they are paying less for the very best care”, concluded Motzkin.

Kosco can be reached at their Rhinebeck Office 845-876-2033